



## Outside Sales Representative

Smucker & Sons Exterior Improvements is a premier exterior home improvement services firm in the South-Central Pennsylvania region. We provide high-quality roofing, windows, doors, sunrooms, decks, siding, and spouting services to help our loyal customers add value and beauty to their homes. We have been delighting customers since we opened in 1960 with our dedicated and highly skilled staff, excellent customer service, and stellar reputation. Once again, we have been voted among the best Specialty Contractors from Lancaster County Magazine this past year.

We are currently seeking a motivated and goal driven Outside Sales Representative for exterior home remodeling projects to join our sales team. The Outside Sales Representative will pursue in-home appointments from pre-qualified leads, provide job quotations, and answer customers' questions about products, prices, and scheduling. As a result of our excellent reputation and repeat business, no cold calling is required.

The selected candidate must:

- Possess exceptional communication skills;
- Be self-motivated and trustworthy;
- Have a professional and energetic appearance and personality;
- Have outside sales and/or lead generation experience;
- Have external home improvement experience;
- Possess strong computer operations skills; and
- Possess a valid driver's license in good standing.

Prior windows and doors sales experience is a plus.

Smucker & Sons Exterior Improvements provides a competitive and comprehensive compensation and benefits package, including:

- Medical and dental insurance;
- 401(k) plan with Company match;
- Profit sharing plan;
- Paid vacation and holidays; and
- Life and short-term disability insurance.

This is a salary plus commissions position that offers use of a Company vehicle, product training, and hands-on support in a team environment.

To apply for this excellent career opportunity, send your resume/application to: Smucker & Sons Exterior Improvements, attention Human Resources, 543 Strasburg Pike, Lancaster, PA 17602. Email [jweischedel@sssmucker.com](mailto:jweischedel@sssmucker.com). Fax (717) 687-0944. Phone (717) 687-4350. [www.sssmucker.com](http://www.sssmucker.com). EOE